5A. STRATEGIC BUSINESS COMMUNICATIONS

ACTION	TARGET	DATE	MEASURED BY	STATUS	REMARKS
Customer Relations Management CRM	Monthly direct mail shot / e-zine to all members, advising members on city centre initiatives and events	Ongoing	 12 mail shots / e-zines Members satisfaction rating of 8/10 by survey 	8 mail shots to date	
	Produce City Newsletter to include KPI's quarterly snapshot	Ongoing	Distribute quarterly	Moved to 2 nd qtr to accommodate 'Schools Edition' newsletter to tackle juvenile theft in conjunction with PSNI. Awaiting NIO approval.	
	3 editions of members magazines City Business – distribution 6000	March, August, November	 3 editions x 6000 copies distributed Members satisfaction rating of 8/10 by survey 	2 nd edition distributed 24.09.09	
Belfast Chamber of Trade & Commerce	Organising Chamber Activities as documented in the BCCM/ Chamber Council Strategic Alliance including: -	On-going	Monitoring by Finance & Audit Committee	11/08/09	
	6x Chamber Council meetings per annum & sub groups as appropriate	Bi-Monthly	6 x meetings delivered	2 meetings held in 2 nd qtr	
Retail Forum	2 Retail Forums Held	2 nd Quarter 4 th Quarter	 120 Attendees Briefings delivered on: Evening Economy Streets Ahead public realm and reStore works City centre master planning City Council initiatives and events 	2nd Qtr – 01/10/09	

Retail N.I. 09	Annual Retail N.I. 09 conference	September	•	250 delegates attending	 176 delegates 	
Conference		2009	•	4 sponsorships delivered	attended	
	To reinforce the importance of retailers		•	5 exhibitors	 1 sponsor secured 	
	to the economic competitiveness of the		•	Satisfaction rating of delegates	7 exhibitors	
	region				secured	
	-				• 61% of delegates	
	To confirm Belfast's position as the				attended made a	
	leading retail location in Northern				provisional booking for	
	Ireland				Retail NI 2010	

ACTION	TARGET	DATE	MEASURED BY	STATUS	REMARKS
Action Groups Established to deliver the BCCM Operating Plan. These groups engage key public and private sector stakeholders to deliver city centre initiatives	Co-ordination of public/private action groups: - 4x Urban Management 4x Character & Style 4x Economic Activity 4x Safer City	Quarterly meetings	Action Plan and Key Performance Indicators for each of the Action Groups developed and presented in Section 5.	July – September 08/07/09 – CSAG 21/07/09 – SCAG 28/07/09 – UMAG 04/08/09 - EAAG	
Area Focus Groups These groups were set up to improve the trading environment within each of their geographical areas by developing action plans for improvement.	Co-ordination of Groups 2 x High Street 2 x Fountain Street/Castle Street Area 2 x Donegall Place/Royal Avenue 2 x Ann St/Victoria Square 2 x North Street 2 x Blackstaff Area	By March 2010	 2 x meetings delivered in each area Public and Private stakeholders represented Increasing attendance figures Specific improvement initiatives commenced Percentage delivery of agreed improvements 	8.7.09 – North Street 4.8.09 – Donegall Place \ Royal Avenue 23.09.09 –Blackstaff Square 24.9.09 – North Street	

Belfast Awards	Belfast Awards Project	Aug 2009			
	Business Sponsorship Breakfast	Sept 2009	No. of sponsors retained	21/09/09 – successful event with 5 categories sold	
	Business and Public Sector Sponsors Secured	Oct 2009	No. of sponsors retained	Ongoing	
	Official Launch	Oct 2009	Satisfaction rating by entrants and sponsors	Preparation of event in progress	
	Critical Path for event management complete	Aug 2009		Complete	
	Business Recruitment Undertaken	Nov-Feb	No. of award entries achieved		
	Mystery Shopping Competitions Complete	Jan 2010			
	Judging process for paper based applications complete (CIM, CBI, Media, Business Panel)	Jan 2010			
	Staging/Running Order etc complete	Mar 2010			
	Belfast Awards Gala Ceremony	April 2010	Satisfaction rating by sample of attendees		

5B. Belfast City Centre Action Plan 2009/10 - Urban Management

ACTION	DESCRIPTION	LEAD AGENCIES	DATE	TARGETS	STATUS	REMARKS
Maintenance 8	k Cleansing – Cleaner Issues					
City Centre Inspections	Business Liaison Officer interagency reports to BCC \ DSD \ DRD \ PSNI \ Adshel. BCCM to evaluate benefit of independent city centre inspections to relevant agencies 12 x Monthly Reports 50 x Weekly Reports	ВССМ	April 2009	 Establish baseline rating from relevant agencies 	Complete Weekly & monthly monitoring reports distributed to key agencies	
Trade Waste & Public Waste	Liaise between businesses and Waste Collection services to improve presentation and collection of trade waste in City Centre	BCCM with BCC & Private Sector Waste Companies	July 2009	 Establish a % baseline uplift before 11am or after 6pm. Prepare paper on pilot study 	July '09 – 62% uplift identified July – Paper presented to UMAG on pilot study	
Business Liaison & Co-ordination	 Undertake business liaison with member businesses to: Facilitate excellent interagency communication and problem solving / complaints handling during city centre developments. Streets Ahead Project reStore roll-out City centre Masterplanning Utility Works Private sector developments 	BCCM with BCTC	March 2010	 Meet targets specified against each initiative 	 Weekly communication meetings & distribution of Newsletter Meetings ongoing to implement action plans Distribution of information ongoing Distribution of information ongoing 	

Public Realm	 Streets Ahead project: roll-out of Area's 1, 2 and 3 Delivery of Business Communications Strategy via Weekly Communications meetings & distribution of update Newsletters; Area Focus Groups; Retail Forums; and Publications. Briefing sessions as necessary in partnership with DSD on disruption issues Ongoing business liaison to reduce disruption during the 'Streets Ahead' project 	DSD with support of BCCM, BCTC, BCC, Farrans, NIE, DRD & Private Partners	Mar 2010	Completion dates Area 1 – April 2010 Ann St /Cornmarket Arthur St/ Arthur Sq Arthur Place /Castle Lane Area 2 - Jan 2011 Castle Junction Donegall Place Area 3 – April 2010 Fountain St/Castle St College St / Queen St	Weekly communication meetings & weekly Newsletter distributed to all businesses in Area 1, 2 & 3	
	 reStore Project Delivery of Action Plans for Castle Street & North Street Oversee income and spending budget for both projects Communications Strategy via Stakeholder meetings; Area Focus Groups; Retail Forums and Publications. Briefing sessions as necessary in partnership with DSD 	DSD with support of BCCM, BCTC, BCC, DRD Private Partners	March 2010	Completion dates • Castle Street Mar 2010 • North Street Mar 2010	Ongoing - Action Plans incorporating budgets agreed with DSD	
Evaluation on behalf of City Centre Stakeholders	Conduct post event \ activity	ВССМ	Apr 2009 Apr 2009 June 2009 June 2009 May 2009 May 2009	 St Patrick's Day Trade Waste Baseline Survey restore project pre- perception surveys Rapid Transit Business Survey Orangefest Traders survey 2009 Xmas opening initiative 	Survey complete Survey complete Survey complete Survey ongoing Survey complete Survey complete	

			June 2009 Jul 2009 July 2009 Aug 2009 Aug 2009	 Belfast In Bloom survey Lord Mayor's Carnival 12th July Celebrations Shopping Festival Tall Ships Event Meal Deal Anti clutter audits To be carried out at 2 locations in city centre 	Survey complete	
Accessibility I	ssues					
Pedestrian Flow	Café Culture (tables and chairs on pavements) Scheme	BCCM with DSD, PSNI, DOE BCC,DRD & private partners	Sept 2009	 Roll out of Café Culture 'Memorandum of Understanding' 	MoU agreed with all statutory agencies Sept.	
Coach Access	 Investigate Coach Parking options for City Centre Carry out Feasibility study/Options Report on provision for Coach Parking in city centre Group to agree remit of research i.e. on street/off street provision and facilities which may be needed 	BCCM with DRD, Translink, BCC, DOE Planning	Sept 2009	 Present coach option report to DRD & key stakeholders. 		
Access Facilities and Services	 Promote access facilities Distribution traffic awareness information leaflets editorials publications 	BCCM with DRD, Translink	Jun 2009	Deliver report to DRD on most effective means of distributing access information	Research ongoing	

Anti-Clutter Audits	Undertake Anti-Clutter Audits	BCCM supported by DRD / BCC / Disability Action/ Shopmobility/	Sept 2009 & March 2010	 2 x Audit complete/Actions identified 	Locations to be agreed by UMAG in Oct 2009	
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5C. Belfast City Centre Action Plan 2008/9 – Character & Style

ACTION	DESCRIPTION	LEAD AGENCIES	DATE	TARGETS	STATUS	REMARKS
Public Realm	Urban Form	BCCM, with assistance of DSD, BCC, BCTC, DRD, and Developers	Sep 2009	 Support best practice in construction Developers' Forum to promote Belfast's unique identity Re-use of existing buildings Best practice (Glasgow) To encourage debate on Future trends - new design Advocate 'Percent for Art' Tall Buildings 	Deferred to 4 th Qtr	Cathedral Qtr Steering Group to co-ordinate Forum in 4 th Qtr
	 Master Planning Cathedral Quarter New Regional Library North East Quarter North West Quarter South West Quarter St Anne's Square UU City Development Westside 	DSD, with BCCM, BCC, BCTC, DRD, and Developers		 Consultation and briefing sessions as necessary in partnership with DSD and private sector Provide communications link to private sector businesses and organisations to reduce disruption Respond to public realm consultation documents Research best practice on Public realm 	Ongoing submission of consultation documents to DSD	

	D.O.D!				
Belfast Streets Ahead Project	DSD, with	March	 Promote positive aspects 	Weekly communication	
• Area 1	assistance of	2010	of public realm	meetings	
• Area 2	BCCM, BCC,		investment during		
• Area 3	BCTC, DRD,		economic downturn		
	and				
	Private Sector		 Consultation and briefing 	Distribution of weekly	
			sessions as necessary in	'Week Ahead' Newsletter to	
			partnership with DSD	all businesses in Area 1, 2 &	
			and private sector	3	
			 Provide communications 	Response made re concerns	
			link to private sector	raised by the business	
			businesses and	community	
			organisations to reduce		
			disruption		
			■ 52 weekly	Meetings arranged as and	
			communication /	when necessary	
			coordination meetings		
			 Weekly Newsletter to all 	Complete	
			businesses in streets		
			undergoing work		
			Talantica initiation and		
			 Identify initiatives to 		
			reduce negative impact	Tall Chin Indiana (an	
			on business sector	Tall Ship Initiative (on	
			- Promotional activities	street entertainment \ meal	
			\ initiatives	& coffee deals \ shuttle bus	
				to event \ vouchers in BT)	
			Pranding	Tall Chine & Common in the	
			- Branding	Tall Ships & Summer in the	
				City Street Banners	
			Dolfoot in Dloom	throughout city centre	
			- Belfast in Bloom \		
			interim soft-scape		
			initiatives		
			- Festive Lighting		
			- Animate empty		
			premises		

			 Identify promotional initiatives to celebrate successes \ completed streets 	Support DSD in Launch of Spirit of Belfast artwork – Sept '09	
Markets /Street Trading Stalls	BCC with BCCM, DSD and DRD		 Support 'Summer Sundays' programme in Cathedral Quarter Provide direct consultation on proposed stall design, product lines and locations 	Feedback provided to BCC in 2008 following BCC proposals – no progress to date	
City Banner Dressing Initiative Manage advertising and promotional campaigns on Cross Street Banners & Lamp post Banners	BCCM with DRD	Mar 2010	 6 Banner Dressing Promotions Undertaken Promote banners designation \ promotion of specific areas: Cathedral Quarter Castle Street North Street Identify blockages to promotional initiatives and work with statutory agencies and business community to resolve operational issues 	1st Qtr - 2 banner campaigns secured 2ND Qtr 3 Banner campaigns secured Tall Ships Banners, Summer in the City Banners and Belfast Festival at Queens - part of reStore project - part of reStore project	
Festive Feature Installation. Manage the supply, Installation and maintenance of festive lighting in Belfast City Centre	BCCM and BCTC with BCC	Jun – 09 Dec 2009	•	Call for quotations issued September 2009	

Inspect features daily during festive season
Inspect features quarterly in storage
 Achieve 24 hour maximum repair time on all faults
 Install new additional features as per funding

Action	Description	Lead Agencies	Date	Targets		
Cultural Participation in the City Centre	Cathedral Quarter Steering Group	DSD, with BCCM, BCC, BCTC, DRD, and Developers	Mar 2010	 Support Cathedral Quarter Steering Group to develop and implement a 5 year Strategic Vision and Development Plan - Encourage statutory adoption of the plan 	On-going, presentation to Action Group planned for 13 October	
				 Position Cathedral Quarter as the cultural hub for Belfast. encourage multi-sector engagement and buy-in Explore mutual benefit between retail core and cultural quarter through enhanced quality-of-life, branding and tourism Provide communications link to business, arts an voluntary sector organisations 	On-going plans for Developer's Forum in Oct/Nov -Successful participation of 80 businesses and organizations in Culture Night Belfast - piloted Cathedral Quarter.	
				 Support short-term CQSG actions in Cathedral Quarter such as: Summer Sundays in Cathedral Quarter Culture Night Belfast, 25th September 2009. 	-On-going Market consultation, survey to be completed in Oct. Post-event Culture Night report being collated.	
				 Establish Cathedral Quarter as the pilot to roll out policies city centre wide - Management of public 	On-going joint initiative to address increasing dereliction in Garfield Street Joint initiative to address	

				space, art & events - Suitable sites for public art - pilot City Centre Public Art Strategy	management issues	
Publi	lic Art	BCCM with DSD, BCC, Arts Council, Ewart Properties, & Private Partners	Mar 2010	 Provide vehicle for joint public/private sector funding applications 	Submission to Arts Council NI submitted Sept 2009 re production of art work for Fountain Street	
reSto •	ore Project Castle Street \ King Street North Street	DSD, with assistance of BCCM, BCC, BCTC, DRD, and Private Sector	Mar 2010 Aug 2009	 Provide communications link to private sector and community groups in the area Assist business to compile business plans Encourage best practice Reduce decline in area and increase economic activity 	Complete	
Vacar Wind	nt Premises and lows	BCCM with DSD, BCC & private partners	Mar 2010	 Animate empty buildings Act as a vehicle to facilitate effective communication between Arts Groups and Property Developers Maintain database of vacant shops / frontages 	Meetings held August & Sept with PLACE, Arts in Business, property agents & Developers to develop a memorandum of Understanding. Ongoing Complete	

Belfast City Centre Action Plan 2009/10 – Economic Activity

ACTION	DESCRIPTION	LEAD AGENCIES	DATE	TARGETS		
Independent Retail Assistance	Assist BCC in role-out of Independent Retail Training initiative	BCC assisted by BCCM	March 2010	 10 Businesses signed- up in phase 2 10 Businesses signed-up in phase 3 	There are currently no Retail Therapy programmes running at the moment	BCC may reinstate this scheme in the next financial year.
Communicate city centre performance	Produce summary fact sheet of Retail Health check & Benchmarking report.	BCCM	April 2009	Distribute	A summary of the Business and Public reports was amalgamated and circulated.	Copies of this report are available to members upon request.
City Centre Promotional Campaign	Drive footfall in Belfast City Centre through: Marketing via BVCB	BCCM		Secure £25k private sector contribution to BVCB city marketing campaign		
	Festive Lighting			Secure £25k private sector contribution to purchase new festive lighting		
	On Street Animation – activities may include: (tied to special dates, such as Valentines Day, Mothers Day etc)		April 2009 – March 2010	 Radio Roadshow Community Circus Performances Busking Competitions – Strum in the Sun and Busk til Dusk Taxi Driver of the Year Competition Bus Driver of the Year Competition May Street Festival Spring Flower Market Pavements chalk sketches Graffiti art Outdoor cinema 	Tall Ships Initiative (on street entertainment) Tall Ships & Summer in the City Street Banners throughout city centre	A post-event report is in draft form and will be available to members upon completion.
	Shutters Up			 Encourage participants to sign up to the 'Open Shutters' initiative 		
Footfall	Research technology for external	BCCM		Research various methods	'Springboard' has installed a	Currently collecting footfall

	footfall counts			and technology to provide accurate city centre footfall counts.	camera at M&S in Donegall Place. A quotation to install a second camera at Boots is forthcoming.	figures from a number of key city centre stores and shopping centres.
Promotion of Retail Floor Space	Attend investor show MAPIC in association with funding partners.	BCCM, BCTC, BCC, DSD	Nov 2009	 Satisfaction rating through post event evaluation with core funders Obtain 8 expressions of interest from retailers 	BCCM confirmed to attend the event from 18-20 Nov 09 in Cannes, France.	
Evening Economy To create a healthy balance of mixed users and an environment in which all ages enjoy the city centre after 6pm	To support BCC's Evening Economy initiative	BCC, BCTC, BCCM	Ongoing	 Chair Evening Economy Steering Group meetings Promote at Area Meetings for businesses Update businesses at 2 Business Forums Lobby multiple retailers at national level through ATCM Key Cities network Identify barriers to a 'Shutters-up' BCTC initiative and report to BCCM Board New initiatives identified where appropriate 	On the agenda for the Business Forum on 1-10-09 The next Business Forum will take place in the Grand Opera House on 1-10-09	
Legislation & Policy	 Represent business members (and core funders upon request) in matters relating to: City Centre Masterplanning Protection of city centre from out of town shopping developments Location of National Stadium Phasing of retail development Business Improvement Districts 	BCCM, BCTC	Mar 2010	Provide representation as required	Lobbying has been made on behalf of: -The Belfast Wheel -The Aurora Development -Sprucefield -Titanic Quarter Office Space	

	 Independent Retail / Clone Cities 				
Children & Young People	Engage with Children & Young People as significant portion of City Centre population	BCCM with BCC	Sept 2009	 Carry-out Customer Survey amongst this population group to establish their needs and desires in City Centre 	

5E. Belfast City Centre Action Plan 2009/10 – Safer City

ACTION	DESCRIPTION	LEAD AGENCIES	DATE	TARGETS	STATUS	REMARKS
Safety Issues						
Crimewatch Initiative	Operation of a city centre retail crime network	BCCM with PSNI & Retailers	March 2010	Maintain average reduction in stock loss	Ongoing	New Stock Loss Data sheets will be distributed with each monthly update of images
	Roll out Retail Crimewatch across Northern Ireland	BCCM, NIO, PSNI, NIATCM	June 2009	 Measure number of 'first time' shop lifters re-offending 3% increase in number of retailers participating 	Ongoing 1 shop has closed down 1 shop left thru non- payment 10 shops have joined	J
			September 2009	 Install NIBS in 6 police districts, including training Establish network system across N.I. Set up administration systems by 6 districts Select and recruit Retail Crimewatch Co-Ordinator 	Awaiting NIO response	
Roll out of BAND	Roll out of BAND (Belfast Against Nightime Disorder) across Belfast	BCCM/PSNI	March 2010	40 members participating	Still in pilot scheme until Jan 2010	Post survey to take place Feb 2010
Information for migrants to city	Language poster stating retailer's 'Shop Lifting' policy in multiple languages	BCCM assisted by PSNI & Retailers	June 2009	3% increase in participants	Completed	
Juvenile Crimewatch	Introduce new voluntary scheme for children and young people caught 'first time'	BCCM with PSNI, Youth Justice Agency,		 Scheme launched 5 retailers participating Percentage reduction in stock loss Number of 'first time' juvenile shop lifters re-offending 	Still on hold with CLC.	BCCM and PSNI have developed a School Edition newsletter to be distributed to 41,000 pupils in Oct 2009

	shoplifting	Challenge for Youth, BCC and Retailers				
Late Night Taxi Provision	Introduction of Late Night Taxi scheme to clear revellers in the city centre after midnight			 Lobby DOE for legislation/policy Agree routes Launch scheme Establish baseline of patronage 	Still with DOE and DRD Roads	
Retail Radiolink	Provision of existing radio network linking retailers in Belfast with each other and PSNI	BCCM	Ongoing March 2010	3% increase in membership	6 shops left (1 closed down) 8 shops have joined	All radios are being checked by BCCM
Publink	Provision of existing Evening Economy time radio system linking pubs and clubs with each other and PSNI	BCCM	Ongoing March 2010	10% increase in membership	Ongoing	All radios are being checked by BCCM
City Centre Policing	BCCM and BCTC project to provide dedicated City Centre Beat Policing through a SLA with the PSNI	BCTC and BCCM with PSNI	On-going March 2010	 Value for money initiatives 2009/10: Illegal Street Trading 0% Incidence Amendment of Year 5 SLA to incorporate reference to the PSNI established baseline resource during retail hours Incorporate City Centre and Victoria Square requirements into a single SLA Focus City Centre Beat activity towards member's issues and referring these issues to the city centre ASB Strategic Group for resolution. Lobby Policing Board N.I. for PCSO funding 	Complete To be finalised with PSNI No longer valid – Vic Sq has left scheme Incorporated into SLA for Year 5 Meeting with elected members – Sept 2009 Letter sent Sept 2009	
Emergency Contact Points	BCCM to manage Emergency Contact Point systems	BCCM with DSD, PSNI and BCC	On-going	Weekly Monitoring and recording of System by Operations Team	Ongoing	

NBIS	Management of the National Business Information System, a crime pattern analysis system throughout GB. Input data from Belfast Safer City Initiatives and produce reports. Deliver reports for core funders benchmarking Belfast against other UK cities with regard to crime and perception of crime.	BCCM with PSNI	Ongoing June, September, December, March	 Belfast information updated to NBIS weekly Quarterly Benchmarking reports issued to core funders and members quarterly. 	Ongoing	Quarterly reports are brought to RCW ID Group for discussion
Emergency Planning	Support BCC's work to prevent/reduce disruption in the event of a major incident	BCC	Mar 2010	 Facilitate Retail Training Seminars Assist BCC as requested 	On hold - new co-ordinator appointed by BCC. Meeting Sept '09 to discuss how to progress.	
Rough Sleepers	Influence statutory bodies to deliver a joined-up process for assisting 'rough sleepers' and chronic alcoholics.	BCCM, PSNI, NIHE, Health Services	Mar 2010	Engagement of key stakeholders achieved	Sept 2009 – meeting with elected members to raise profile & champion cause. Meeting with key agencies set for Oct 2009.	

CORPORATE GOVERNANCE

ACTION	TARGET	DATE	MEASURED BY	STATUS	REMARKS
BCCM Board	Operation 6 x Board Meeting per annum	Ongoing	Finance & Audit Committee	3 meetings taken place to date	
Finance & Audit Committee	Operation 4 x Finance & Audit Committee meetings per annum	Ongoing	BCC Internal Audit Section	2 meetings taken place to date	

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